

Message Text

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17

ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 RSC-01 IO-10 /025 W

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R 311828Z DEC 74

FM AMEMBASSY PORT OF SPAIN

TO SECSTATE WASHDC 7221

INFO AMEMBASSY BRIDGETOWN

LIMITED OFFICIAL USE PORT OF SPAIN 3002

E.O. 11652: N/A

TAGS: BFOL, TD

SUBJ: FGT-WISCO CONTAINER VESSEL

REF: STATE 240968

1. AWARD OF SUBJECT TENDER HAS NOT YET BEEN ANNOUNCED, BUT EMBASSY HAS LEARNED FOLLOWING INFORMATION ABOUT TENDERS RECEIVED BY WISCO, AS REQUESTED REFTEL: NUMBER OF TENDERS RECEIVED: ELEVEN. NO U.S. SHIPBUILDERS SUBMITTED BIDS, ALTHOUGH ONE U.S. FIRM ("BRANDTSHIP") DID SUBMIT FIVE SEPARATE TENDERS ON BEHALF OF FIVE FOREIGN FIRMS. PROPOSALS WERE RECEIVED FROM THE FOLLOWING FOREIGN FIRMS: UNION DE NAVAL LEVANTE, SPAIN; CHINA PACIFIC SHIPYARD, HONG KONG; I.B.V. SHIPPING, HOLLAND; BURRARD DRY-DOCK COMPANY, VANCOUVER, CANADA; MARINE & COASTAL LTD., U.K. (ON BEHALF OF PANSHARDEN YARD, U.K.); G.R. DICOVI & ASSOCIATES LTD., ITALY (ON BEHALF OF NAUS SHIPYARD, GREECE); BRANDTSHIP'S FIVE PROPOSALS WERE SUBMITTED ON BEHALF OF THE FOLLOWING PARTIES: BAYERISCHE YARD, GERMANY; AALST YARD, HOLLAND; VAN DUIVENDIK, HOLLAND; DE AXPE YARD, SPAIN; AND "INTERESTED PARTY--RESALE", SPAIN.

2. FYI ONLY: WE UNDERSTAND THAT BID IS LIKELY TO BE AWARDED TO THE CHINA PACIFIC SHIPYARD, HONG KONG, AND THAT WISCO'S SECOND CHOICE IS THE BID SUBMITTED ON BEHALF OF NAUS SHIPYARD, GREECE. BOTH FIRMS AGREED TO CONSTRUCT THE SHIP IN COMPLETE ACCORD WITH WISCO'S SPECIFICATIONS AND
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BOTH OFFERED VERY SHORT DELIVERY TIMES. THUS IT DOES NOT

APPEAR THAT TACOMA BOATBUILDING'S FEAR THAT A GERMAN
FIRM HAD BEEN PRESELECTED FOR CONTRACT WAS ACCURATE. (THE
GERMAN FIRM ON WHOSE BEHALF A PROPOSAL WAS SUBMITTED COULD
NOT BUILD THE SHIP BEFORE 1977.) END FYI.
RICH

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
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Disposition Reason:
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